

MATTRESS MANAGEMENT

Making a difference in financial and clinical outcomes



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Problem:

Escalating costs for bed rentals, age of current hospital mattresses and increasing incidence of hospitalised acquired pressure ulcers were the catalyst for an interdisciplinary approach to mattress management.

PROCESS

Interdisciplinary Group

An interdisciplinary group was formed which consisted of hospital staff registered nurses, clinical nurse specialists, physical therapist, and

dietician; plastic surgeon; wound care centre manager and staff registered nurses; and resource manager of the St. Luke's - Shawnee Mission Health System. This interdisciplinary group examined.



- · Current hospital and national data on incidence of pressure ulcers
- Results of mattress trials within the hospital
- Rental procedure of current rental mattresses
- Cost of current rental mattresses
- Decentralised ordering of rental mattresses



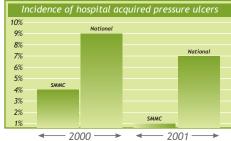
Purpose of Project:

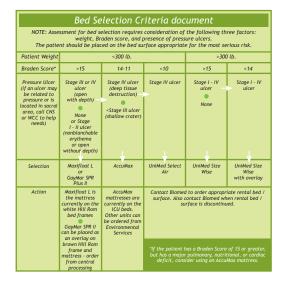
To examine mattress usage and management, to make recommendations for new mattress purchases and to develop strategies to decrease rental costs.

STRATEGIES

- Develop new protocols for skin integrity risk and wound care
- Develop new mattress selection criteria for rental and regular mattress usage
- New rental mattress contracts were negotiated by the hospital system
- Centralised ordering of rental contract mattresses was instituted
- New mattresses were purchased for the medical-surgical units. These mattresses treated Stage 1 and Stage 2 pressure ulcers (200 mattresses - Fall, 2000)
- New mattresses were purchased for the intensive care unit. These mattresses treated Stage 1 - Stage 3 presure ulcers (16 mattresses -Fall 2000)







FINANCIAL & CLINICAL OUTCOMES:

Clinical Outcomes

- SMMC participated in a Novation/KCI National Pressure Ulcer Point Prevalence and Incidence Study
- In 2000, SMMC incidence of hospital acquired pressure ulcers was 4%, nationally 9%
- In 2001, SMMC incidence of hospital acquired pressure ulcers was 1%, nationally 7%

*The new mattresses eliminated the need for most rental mattresses for Stage 2-3 pressure ulcers.

Financial Outcomes - Mattress Rental Costs (Year 2000-2001)

- Mattress rental costs for Stage 3-4 pressure ulcers decreased from \$45,198 for first three guarters 2000 to \$21,359 for first three guarters 2001 = Savings of 52.75%
- The trend continued with lowered mattress rental costs in 4th quarter 2001.

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The forgoing clinical study was conducted using the AccuMax Quantum Convertible. While the AccuMax Quantum Convertible and other AccuMax mattresses, such as the AccuMax JPN, the AccuMax Quantum PC II, etc., are intended to be used for the same purposes and are of only somewhat different construction, there can be no guarantee that the same results can or will be achieved as those indicated by the study since hospital conditions and patients will always vary.